



Srei Infrastructure Finance Limited ("Srei"), a Kanoria Foundation entity, is one of India's largest holistic infrastructure institutions, constantly and consistently delivering innovative solutions in the infrastructure space.

Srei started its journey in a rather challenging environment nearly three decades ago with a dream to build the country's infrastructure. India was still a closed-economy and quality investments in infrastructure projects were rare. But better roads, more ports, uninterrupted power supply and rural development were critical for India's economic growth and welfare of its citizens. The need for private investment in the infrastructure space was more severe than ever.

Undaunted, Srei undertook the task of shaping India's infrastructure landscape. The company, which now has close to USD 5.5 billion of consolidated assets under its management, has been playing a significant role in nation building both in urban and rural India. Srei's businesses include Infrastructure Finance, Advisory, Infrastructure Equipment Finance, Alternative Investment Funds, Capital Markets and Insurance Broking. The company, headquartered in Kolkata, has presence across India and has also successfully replicated its business model overseas.

Srei demonstrated its strength surviving through economic slowdowns and multiple market cycles. Srei's innovative ideas offered simple solutions to complex problems and the company quickly established itself as the industry leader in the infrastructure space. This is reflected through the confidence shown by investors.

In 1992, Srei launched its initial public offer ("IPO") and was listed on all major stock exchanges. Five years later, IFC, FMO and DEG invested in the company as strategic equity partners.

Being an innovator in nation building, Srei quickly became the preferred partner in infrastructure financing. Both global and local corporations, exploring opportunities in infrastructure development in India, wanted to partner Srei.

One of Europe's largest banks – BNP Paribas Lease Group – had formed a joint venture with Srei in 2008 to finance infrastructure equipment in the country. Today, Srei Equipment Finance is the largest equipment financier in India financing every third construction and mining equipment in the country.

Srei has never been content with building infrastructure only and has been making constant efforts to ensure that the development is not restricted to urban centres only. Srei has unleashed a new wave of rural entrepreneurship in India. A unique business model under the brand 'Sahaj' was created to bridge the urban-rural digital divide and make services like e-governance, e-commerce and e-learning accessible to millions in remote geographies. The initiative has also opened up revenue opportunities for thousands of village level entrepreneurs (VLEs) who are providing these services through IT-enabled Sahaj service centres across India.

Srei's bouquet of products and services is much beyond finance. The company now acts as a catalyst for national transformation, instead of just being a beneficiary of India's economic growth.